

THE MOST POPULAR APP OF ALL TIME



HOW WE HELP

Mobiato Field Force Management App helps your organization improve productivity and generate more revenue. Our app empowers you to recognize when a technician has completed a job early and assign a new job, assign work orders, individually or in batches, provide unmatched customer service while increasing revenue, and access jobs, schedule, and technician mapping information all under one platform.

- 1** Improved Sales Performance - Our field force management software can help you boost sales. We have designed an app that will let you do more than sales. This app will let you make smart decisions.
- 2** Customizable Field Force Management App - Our application is flexible and ready to be customized as well. We understand that different business has different needs and that's we are here to provide you with the best tailor-made solutions.
- 3** Quick and Effective - With just a few clicks you can easily assign new work, make changes in the work, and check the progress of the work easily. Our app is easy to use.
- 4** Invoice and Payment - Send quotes, invoices to the customer through the mobile app. All-access and update to field force about payments made by the customer in real-time.
- 5** Provide Optimum Client Satisfaction - Field force management application leaves no room for manual work. Once the task or the job is completed, let the representative take a customer's signature digitally. It will be saved on the app and most importantly, the user can also save crucial data too
- 6** Track Location and Time - Check which representative is at what location and assign them the closest job accordingly. Also, this app will let you check if the work is done effectively.

Install and Update from App Stores - Mobiato is available on Android Play Store, Apple App Store, and Windows Store. Users can download Mobiato from any of these platforms and start using it.

SAP SERVICES



SAP IMPLEMENTATION



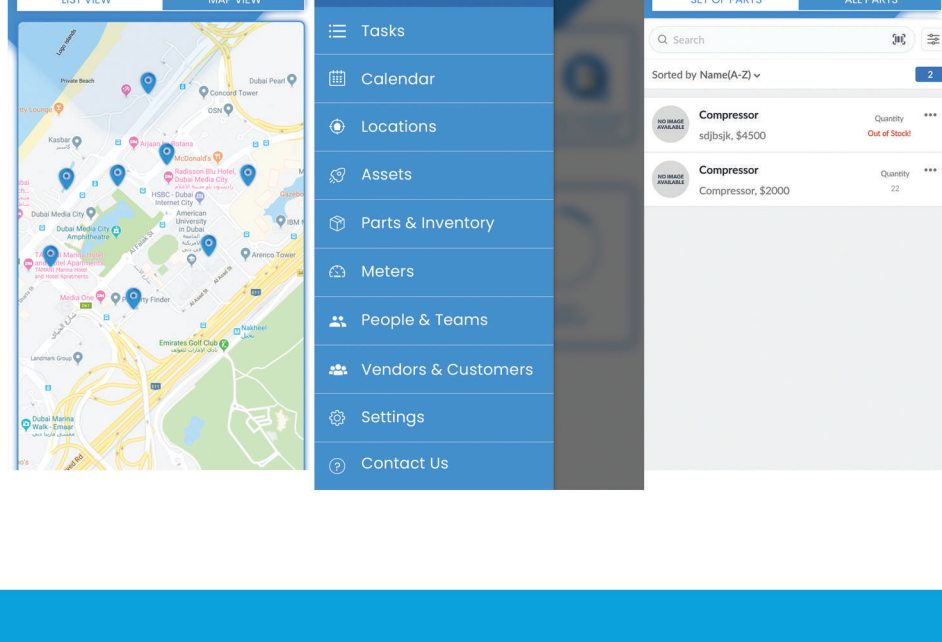
SAP MOBILITY



SAP ENTERPRISE SUPPORT

BOOST ROI WITH MOBIATO FIELD FORCE MANAGEMENT APP

We help you stay on top of your game, with a host of field service-centric features. It enables you to analyze real-time data to track progress, performance, and field activity. Access to real-time data & intelligence enables companies to forward-plan and achieve greater business results.



OUR PARTNERS



BEST FEATURES

Mobiato is the right field force management software that lets all the employees of your business know about the placement of new orders as well as booking. Through this software, your sales executives can now take orders and instantly dispatch orders too. The app enables you to increase the productivity of your operations team as every job and task that needs to be done is dispatched on their mobile device. Here are some of our best features

- EASY TO NAVIGATE AND ROUTE PLANNING**

Our FFM software is easy to navigate. The person using it will see all the tasks sent to him easily on the device and the map inside will show him the best possible route as well. This way, the representative will be able to schedule his first visit to last easily.
- REAL-TIME JOB ASSIGNMENT**

Now, assign real-time job assignments to every field representative without wasting any valuable time. The moment they receive the task; they will be able to get into action right away. Everything can be done with only a few clicks.
- AUTOMATED SALES PROCESS**

Save paper and let field force management handle everything automatically. FFM will eliminate lengthy and boring manual work.
- GET STATISTICS AND REPORTS**

Since it is crucial for your business to have full knowledge about what is getting emptied and when it needs to be filled as soon as possible, empties management will give you full and easy access to empties statistics whenever you want.

SAP SERVICES



SAP FIORI



SAP HANA



SAP BI

WHY CHOOSE US?

Mobiato Field Force Management App is designed for organizations whose representatives are always on the move. Get a robust app for your company which will let you dispatch the right candidate all the time for the right job.

- ☒ **GPS-Intelligent Field Coverage:-** Field Force tracking and Automation with Geo-tagged visit transactions, Route optimization, Visit planning, Journey planning, backed by location intelligence.
- ☒ **Live Schemes and Order Prediction:-** Setup, scheme targeting and broadcasting, auto-application of schemes on order, stock visibility, order recommendation engine, primary and secondary order taking.
- ☒ **Beat and On-Demand Delivery:-** Tax invoicing, beat-wise delivery of the order, on-demand delivery, delivery agent allocation, delivery route planning and optimization, sales automation, and payment collection.
- ☒ **Insightful Customer and Influencer Profiling:-** Smart geo-tagging, pictures, custom fields, approval workflows, KYC process, profile completeness score and customer data de-duplication algorithm.
- ☒ **Lead Management for Field Teams:-** Mobile app for Lead management and closure with GPS tracked visits. Integration with backend CRM infrastructure. Intelligent assignment to field executives.
- ☒ **Maximizing Tertiary Sales with Product Promoters:-** Reporting from stores, serial number scans, GPS and Selfie-based attendance, customer feedback, stock reporting, product launch communications, delivers you holistic sales force management.
- ☒ **Audit POS Branding and Visual Merchandising:-** Merchandising campaign set up with instructions, benchmarking pictures, and questionnaires, feedback from the field in the form of pictures and answers as well as centralized grading.
- ☒ **Interactive ScoreCard:-** Target v/s actual performance for self, direct and indirect team members on MTD, QTD and YTD basis, Performance including field force effectiveness, market coverage, sales analysis, and customer landscape quality, makes your sales force automation alive.

FREE DOWNLOAD FOR YOUR MOBILE

OUR MOBILE APP

Some businesses can't thrive without a field force. They need to go door to door. Field sales come with its benefits (like the trust of a real person), yet with certain challenges as well. For one, it is really hard to monitor the team's activities. You really can't tell what goes on outside the walls of your office when your sales team goes out for the day's business. Mobiato Field Force Management App helps you. Mobiato is a customizable field force management solution that enables you to capture the presence of your employees, get attendance details, assign activities or workflows to field employees and assign and map only to pertinent actions while assigning workflows. Ready to deploy workflows with applied intelligence to maximize the outcome of last-mile engagements

Contact Us

Effective field force management at your fingertips

THE BEST APP STORE
www.mobiatoconsulting.net



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